

April 2011

## PFL's DRUM BEAT

Yes that's right we are back with our exciting monthly Drum Beat to keep you all informed of what is happening at PFL!

### Lets Begin With The News That Makes You Frown -

#### BAF Increase to Fiji



A friendly reminder – BAF to Fiji will increase by US\$50.00 effective from CWA V290N ETD Auckland 16<sup>th</sup> April 2011

#### CABAF Increase to Samoas/Tonga



Another friendly reminder – CABAF to Samos/Tonga will increase to 59.9% effective from Southern Lily V270N ETD Auckland 07<sup>th</sup> April 2011

#### CABAF Increase to/from Papua New Guinea



Last one (for now) – Northbound CABAF to Papua New Guinea will increase to 62.5% effective from Pacific Resolution V1109N ETD Tauranga 22<sup>nd</sup> April 2011.  
Southbound BAF will increase to 35% effective from Pacific Resolution V1109S ETD POM 02<sup>nd</sup> May 2011.

#### Amendment Fees to Waybills/Bills of Lading

Please note effective from 01<sup>st</sup> May 2011 there will be a charge for amendments done to waybills/bills of lading requested by shipper after vessel has departed from port of loading. Amendment fees as below:

Papua New Guinea trade	= NZ\$60.00
Pacific Islands trade	= NZ\$45.00

Please ensure all SLI's are correct prior to sending to our customer services team to avoid these fees being charged to your account.

### Let's Say Farewell

Chief Financial Officer - **Jeremy Holbrook** ETD 08 April 2011

We all thank Jeremy for his contribution and efforts to PFL over the last seven years and wish him well for the future. Jeremy is off to Singapore to work for a ship owning and management company. Your shout Jeremy!!!!

PFL Cargo Sales Manager – **Maria Malaki** ETD 08 April 2011

Maria joined the team in 2008 and has since become a key figure for PFL Cargo. We all thank Maria for all her hard work and dedication and wish her a successful future with her new appointment. Good luck Maria!!

### Ok let's turn those frowns upside down!!

### Customer Services Newbie's



Jennifer Budgen – email [jenniferb@pflnz.co.nz](mailto:jenniferb@pflnz.co.nz)

Jennifer is new to the shipping industry and has been with PFL since January 2011. Jennifer's role is co-coordinating all import cargoes for trades and responsible for exports on Forum Pacific.  
(P.S Jennifer is from the Waikato and her nickname is Jellybean)

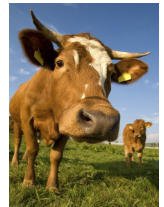


Photo being Taken Kristy Farr – email [kristyf@pflnz.co.nz](mailto:kristyf@pflnz.co.nz)  
Kristy will join the PFL family on 18<sup>th</sup> April 2011 and will bring a wealth of experience from four years employment at Hamburg Sud. Kristy's role will include responsibility of the Southern Lily exports and the co-ordination of Maersk shipments to/from the Pacific Islands.  
(Nickname TBA)

### PFL Easter Draw:

Do you believe in the Easter bunny? Well if you do.....

All bookings received for the following voyages will go into the draw to win a date with our Easter bunny who will show you the spirit of Easter. (Yes this means a prize and not JP in a bunny suit).

Applicable voyages:  
Southern Lily V271N  
Forum Pacific V0013N  
Capitaine Wallis V290N  
Yellow Moon V1117N



Winner will be drawn on Tuesday 19<sup>th</sup> April and Easter bunny will visit on Thursday 21<sup>st</sup> April.

Please check out our website [www.pflnz.co.nz](http://www.pflnz.co.nz) for all updates